

PARSA FATHI

International Trade Specialist.
Export Consultant.

 myparsa.com

 Info@myparsa.com

 Melbourne, Victoria,
Australia

 [linkedin.com/in/in/parsa-
fathi-a64a0816a/](https://www.linkedin.com/in/in/parsa-fathi-a64a0816a/)

Well Familiar with All
Conditions in International
Documentary such as :

P/I (Performa Invoice)

B/L (Bill of lading)

CO - CVO (Country of Origin)

COI (Certificate of Inspection)

COC (Certificate of Conformity)

VOC (Verification of Commodity)

IC (Inspection Certificate)

PSI (PRESHIPMENT INSPECTION)



SCAN TO DOWNLOAD RESUME

RESUME OBJECTIVE

I have experience in Iran's market as Exporter-Importer and Consultant for sole traders for over 4 years.

Without enough attention to Trade rules and regulations, activity in trade is almost impossible. The laws and rules can be getting changed anytime even without notification sometimes. So it is so essential to have already updated information about them. I have access to all these regulations and rules that come out from governmental offices and ministries.

The official language in Iran is Persian (Farsi) and your activities will be getting hard and complicated because all the government offices and ministries work in the official language in Iran you should have your translator or trust agent to continue your activities in Iran.

I have lived in Iran for more than 20 years and I speak Persian (Farsi) fluently. I have experience in all processes of international trade as an importer-exporter in Iran. I have done all formalities related to import, export, registering companies in governmental and private sectors such as:

Iran Customs Organization	Iran Chamber of Commerce
Iranian Inspection companies	Iranian Transportation Companies
Iran Registration Companies Organization	Iran Taxation Office
Iranian Trader Companies	

Experience & Abilities

- Speak Persian (Farsi) fluently - The official language of Iran
- Trade Consultant in Export-Import to enter to Iran's market
- Negotiation with producers and suppliers in Iran
- Set CISG (Contracts for International Sale of Goods) Covers International Trade law completely
- Member of Iran Chamber of Commerce since 2019
- Export Advisor for new exporters in Iran Chamber of Commerce 2019-2021
- CEO of ARIYA RONAK DATIS Ltd. Since 2021 (Iranian Company)
- Responsible for Export Development Committee of Iran Filter Association (CFAS) Feb 2022 – June 2022

Well familiar with :

- The taxation system in Iran
- International Trade Regulations and Laws
- Iran Trade Regulations and Laws
- Export Goods from Iran
- Import Goods to Iran
- Verify Iranian Companies
- Find Buyers and Seller in Iran for Export
- Marketing in Iran Enter Iran's market
- Receive APG (Advance Payment Guaranty) and PBG (Performance Bank Guaranty) from Seller In Iran
- Set contract with Insurance Company
- Set contract with Transportation Company
- Set contract with Inspection Company
- Set all Conditions in L/C (Letter of Credit) and Open it
- Advise Enter to Iran's market